

Guy Brown is a nationally recognized Minority Women Business Enterprise (MWBE) delivering innovative procurement services and solutions allowing our customers to effectively manage their indirect spend in the areas of Office Supplies, MRO, Janitorial, Breakroom, Safety, Technology, Furniture, Print, and Promotional Products. We consistently bring value to our customers through our consultative approach, strategic partnerships, advanced analytics, competitive pricing, and excellent customer service.

Who we serve



Healthcare



Higher Education



Transportation



Energy



Defense



Automotive



Financial Institutions



GPO

Our partners



MISSION

To provide our customers with innovative procurement solutions and create value with insightful data analytics, technology system integrations and exceptional service.

VISION

To become a world-class provider of innovative procurement solutions while continually striving to be on the leading edge of technology, sustainability, and diversity

NAICS Code Description

| | |
|--------|--|
| 424120 | Stationary and office supplies merchant wholesalers |
| 423850 | Janitorial equipment and supplies merchant wholesalers |
| 423210 | Furniture merchant wholesalers |
| 423420 | Office machinery and equipment rental and leasing |
| 541890 | Advertising specialty (e.g., keychain, magnet, pen) distribution services |
| 423430 | Computer and computer peripheral equipment and software merchant wholesalers |

DUNS: 03-2991460

FEIN: 56-2074389

Cage: 3BYJ8

WBENC: 2005118484

NMSDC: TN01191



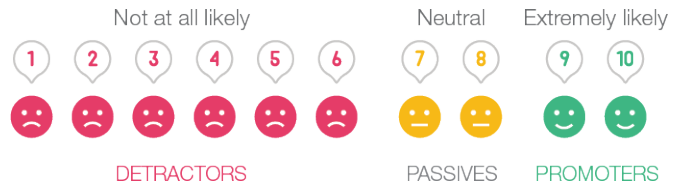
First-Class Customer Experience

Listening to our customers and providing measurable performance

Benchmarking the customer care process with Net Promoter Scores

Customers are asked:

“On a scale of 0 to 10, how likely are you to recommend this company’s product or service to a friend or colleague?”
Based on their rating, customers are then classified in 3 categories: detractors, passives and promoters.



The score is: % PROMOTERS — % DETRACTORS = NPS

What’s a good score?

-100 to 0 needs work
0 to 30 good
30 to 70 great
70 to 100 excellent

Guy Brown’s Overall Net Promoter Score is 61
Our Net Promoter Score is well above our top competitors, due to our intentional human approach and unparalleled customer focus.

Proven results:

Recognition for Guy Brown’s focus on productive customer relationships

**Indicates multiple awards



Performance Excellence Award**



Valuable Partner Award



Diversity Supplier of the Year



Small Supplier Performance Award



Supplier Total Health Award



Gold Star Supplier Award**



Supplier of the Year
NMSDC



Supplier of the Year**
TMSDC



Supplier of the Year**
Mid-States MSDC



We hold the following certifications:

| Issued By | Certification # | Expiration | Status | Type |
|---|------------------|------------|--------|------|
| California Public Utilities Commission | 9CN00105 | 4/11/2021 | Active | MBE |
| Canadian Aboriginal Minority Supplier Council | 2228 | 11/6/2020 | Active | MBE |
| City of Philadelphia | 7411086EC | 12/21/2020 | Active | MWBE |
| Commonwealth of Kentucky | n/a | 2/28/2020 | Active | MWBE |
| Commonwealth of Massachusetts | n/a | 2/16/2021 | Active | MBE |
| Commonwealth of Virginia | 647488 | 9/27/2022 | Active | MBE |
| Louisville Metro Human Relations Commission | n/a | 2/28/2020 | Active | MWBE |
| Maryland Department of Transportation (MDOT) | DOT MBE 12-428 | 7/11/2020 | Active | MBE |
| Mid-South Minority Business Council (Uniform Certification Agency) | 60-41-688 | 12/1/2020 | Active | MBE |
| New York State | 52573 | 7/29/2021 | Active | MWBE |
| North Carolina HUB | n/a | 9/18/2023 | Active | MBE |
| North Central Texas Regional Certification Agency | IMMB42891Y0519 | 7/31/2021 | Active | MWBE |
| NYC Dept of Small Business Services | MWCERT2018-1328 | 11/30/2024 | Active | MWBE |
| SBA - Women Owned Small Business | 2005118484 | 6/30/2020 | Active | WBE |
| Small Business Administration - Small Disadvantaged Business | Self-Certified | 11/14/2024 | Active | SDB |
| State of Delaware | DE17112898 | 12/21/2020 | Active | MWBE |
| State of Indiana | bidder id# 10904 | 11/30/2020 | Active | MWBE |
| State of New Jersey | 73140-12 | 11/27/2021 | Active | MWBE |
| State of Tennessee | 011905-03 | 1/19/2023 | Active | MBE |
| State of Wisconsin | WI-2658-MBE | 6/19/2020 | Active | MBE |
| TriState Minority Supplier Development Council (NMSDC Home Council) | TN01191 | 11/6/2020 | Active | MBE |
| Women Business Enterprise Council - South | 2005118484 | 6/30/2020 | Active | WBE |