

Who we serve

Guy Brown is a nationally recognized Minority Women Business Enterprise (MWBE) delivering innovative procurement services and solutions allowing our customers to effectively manage their indirect spend in the areas of Office Supplies, MRO, Janitorial, Breakroom, Safety, Technology, Furniture, Print, and Promotional Products. We consistently bring value to our customers through our consultative approach, strategic partnerships, advanced analytics, competitive pricing, and excellent customer service.



Government



Higher Education



Healthcare



Defense



Automotive



Energy



Financial Institutions



GPO



Transportation

Our partners



MISSION

To provide our customers with innovative procurement solutions and create value with insightful data analytics, technology system integrations and exceptional service.

VISION

To become a world-class provider of innovative procurement solutions while continually striving to be on the leading edge of technology, sustainability, and diversity

NAICS Code Description

424120	Stationery and office supplies merchant wholesalers
423850	Janitorial equipment and supplies merchant wholesalers
423210	Furniture merchant wholesalers
423420	Office machinery and equipment rental and leasing
541890	Advertising specialty (e.g., keychain, magnet, pen) distribution services
423430	Computer and computer peripheral equipment and software merchant wholesalers

DUNS: 03-299-1460 | FEIN: 56-2074389 | Cage: 3BYJ8
 WBENC: 2005118484 | NMSDC: TN01191



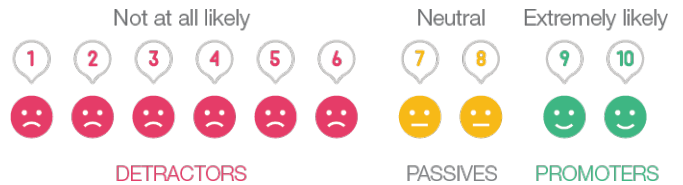
First-Class Customer Experience

Listening to our customers and providing measurable performance

Benchmarking the customer care process with Net Promoter Scores

Customers are asked:

“On a scale of 0 to 10, how likely are you to recommend this company’s product or service to a friend or colleague?”
Based on their rating, customers are then classified in 3 categories: detractors, passives and promoters.



The score is: % PROMOTERS — % DETRACTORS = NPS

What’s a good score?

-100 to 0 needs work
0 to 30 good
30 to 70 great
70 to 100 excellent

Guy Brown’s Overall Net Promoter Score is 62
Our Net Promoter Score is well above our top competitors, due to our intentional human approach and unparalleled customer focus.

Proven results:

Recognition for Guy Brown’s focus on productive customer relationships

**Indicates multiple awards



Performance Excellence Award**



Valuable Partner Award



Diversity Supplier of the Year



Small Supplier Performance Award



Supplier Total Health Award



Gold Star Supplier Award**



Supplier of the Year
NMSDC



Supplier of the Year**
TMSDC



Supplier of the Year**
Mid-States MSDC



We hold the following certifications:

Issued By	Certification #	Expiration	Status	Type
California Public Utilities Commission	9CN00105	4/11/2021	Active	MBE
Canadian Aboriginal Minority Supplier Council	2228	11/6/2020	Active	MBE
City of Philadelphia	7411086EC	12/21/2020	Active	MWBE
Commonwealth of Kentucky	n/a	2/28/2023	Active	MWBE
Commonwealth of Massachusetts	n/a	2/16/2021	Active	MBE
Commonwealth of Virginia	647488	9/27/2022	Active	MBE
Louisville Metro Human Relations Commission	n/a	2/28/2023	Active	MWBE
Maryland Department of Transportation (MDOT)	DOT MBE 12-428	7/11/2020	Active	MBE
Mid-South Minority Business Council (Uniform Certification Agency)	60-41-688	12/1/2020	Active	MBE
New York State	52573	7/29/2021	Active	MWBE
North Carolina HUB	n/a	9/18/2023	Active	MBE
North Central Texas Regional Certification Agency	IMMB42891Y0519	7/31/2021	Active	MWBE
NYC Dept of Small Business Services	MWCERT2018-1328	11/30/2024	Active	MWBE
SBA - Women Owned Small Business	2005118484	6/30/2021	Active	WBE
SBA - Small Disadvantaged Business	Self-Certified	11/14/2024	Active	SDB
State of Delaware	DE17112898	12/20/2023	Active	MWBE
State of Indiana	bidder id# 10904	11/30/2020	Active	MWBE
State of New Jersey	73140-12	11/27/2021	Active	MWBE
State of Tennessee	011905-03	1/19/2023	Active	MBE
State of Wisconsin	WI-2658-MBE	6/19/2023	Active	MBE
TriState Minority Supplier Development Council (NMSDC Home Council)	TN01191	11/6/2020	Active	MBE
Women Business Enterprise Council - South	2005118484	6/30/2021	Active	WBE