

Let Guy Brown's range of tailored business solutions help your company run more efficiently and profitably.

**GUY BROWN**  
Diverse Business Solutions







## Who We Are

Guy Brown is a nationally recognized Minority Women Business Enterprise (MWBE) delivering innovative procurement services and solutions allowing our customers to effectively manage their indirect spend.

## What We Do

- Office Products
- Maintenance, Repair & Operations (MRO)
- Breakroom Products
- Janitorial & Safety Supplies
- Workplace Furniture
- Print Solutions
- Promotional Merchandise
- Technology Products
- Personal Protective Equipment

## Our Customer-Focused Approach

-  Vendor Consolidation  
Use less resources while achieving greater results
-  Powerful Data Analysis  
Deeper category insights uncover strategic opportunities
-  Program Compliance  
Custom, results-driven ecommerce solutions
-  Negotiated Pricing  
Providing you with market and price transparency
-  Dedicated Account Management Personnel  
to ensure your needs are met
-  Strategic Partnerships  
Sharing our resources helping you to achieve your market goals.

## Industries We Serve

- Government
- Defense
- Energy
- Automotive
- Healthcare
- Transportation
- Higher Education
- Financial Institutions
- Group Purchasing Organizations
- Consumer Products

## Companies Who Trust Guy Brown

- Boeing
- Northrop Grumman
- Johnson & Johnson
- Kaiser Permanente
- Mercy Health
- Vanderbilt University
- Citi Group
- Indiana Public Schools



## Sustainability & Diversity

We continuously seek to reduce our environmental impact and increase our diversity inclusion throughout our supply chain with the following tools:

- Eco-Friendly Products
- MWBE Products
- Cartridge Recycling
- Customized Delivery
- Order Consolidation
- Reporting
- Paperless Invoicing

## Philanthropy

Our Guy Brown Cares program supports our community through partnerships with local non-profits and volunteer opportunities for our employees.

- TSMDC
- Meals on Wheels
- Make-A-Wish
- Rescue Mission
- Habitat for Humanity
- American Red Cross
- Second Harvest
- Toys for Tots

## Industry Classifications

### NAICS Description

424120	Stationery and office supplies merchant wholesalers
423850	Janitorial equipment and supplies merchant wholesalers
423210	Furniture merchant wholesalers
423420	Office machinery and equipment rental and leasing
541890	Advertising specialty (e.g., keychain, magnet, pen) distribution services
423430	Computer and computer peripheral equipment and software merchant wholesalers
423720	Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers
423850	Service Establishment Equipment and Supplies Merchant Wholesalers
424130	Industrial and Personal Service Paper Merchant Wholesalers

Contact us for additional NAICS Code Information.

## Partners



## Setting ourselves apart

Our reputation is built on our customer-centric, forward-looking and high performing culture, which has allowed us to compete against any other company within our industry.

### We hold the following certifications:

Issued By	Certification #	Expiration	Status	Type
California Public Utilities Commission	9CN00105	04/08/2024	Active	MBE
Canadian Aboriginal Minority Supplier Council	2228	11/06/2021	Active	MBE
City of Philadelphia	7411086EC	11/28/2021	Active	MWBE
Commonwealth of Kentucky	n/a	02/28/2023	Active	MWBE
Commonwealth of Massachusetts	n/a	02/16/2021	Active	MBE
Commonwealth of Virginia	647488	09/27/2022	Active	MBE
Louisville Metro Human Relations Commission	n/a	02/28/2023	Active	MWBE
Maryland Department of Transportation (MDOT)	DOT MBE 12-428	07/11/2020	Active	MBE
Mid-South Minority Business Council (Uniform Certification Agency)	60-41-688	12/01/2021	Active	MBE
New York State	52573	07/29/2021	Active	MWBE
North Carolina HUB	n/a	09/18/2023	Active	MBE
North Central Texas Regional Certification Agency	IMMB42891Y0519	07/31/2021	Active	MWBE
NYC Dept of Small Business Services	MWCERT2018-1328	11/30/2024	Active	MWBE
SBA - Women Owned Small Business	2005118484	06/30/2021	Active	WBE
SBA - Small Disadvantaged Business	Self-Certified	11/14/2024	Active	SDB
State of Delaware	DE17112898	12/20/2023	Active	MWBE
State of Indiana	bidder id# 10904	10/31/2023	Active	MWBE
State of New Jersey	73140-12	11/27/2021	Active	MWBE
State of Tennessee	011905-03	01/19/2023	Active	MBE
State of Wisconsin	WI-2658-MBE	06/19/2023	Active	MBE
TriState Minority Supplier Development Council (NMSDC Home Council)	TN01191	11/06/2021	Active	MBE
Women Business Enterprise Council - South	2005118484	6/30/2021	Active	WBE

